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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

*Monthly Market Share For: May 1997*

Month\Year: 1\1992

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hanjin	100%	12%	25 Days										

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: May 1997

Month\Year: 93\559

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	53%	46%	11 Days	\$184.00	\$5		AI		AI			18 KT	\$3,402
Hyundai	27%	25%	12 Days	\$220.00	\$5		AI		AI			18 KT	\$4,050 <sup>2</sup>
K Line	5%	11%	12 Days	\$184.00	\$5		AI		AI			18 KT	\$3,402
COSCO	4%	2%	23 Days <sup>4</sup>	\$3,500 <sup>1</sup>	AI		AI		AI				\$3,500 <sup>2</sup>
NYK Line	1%	3%	12 Days	\$184.00	\$5		AI		AI			18 KT	\$3,402
Sea-Land	1%	3%	15 Days	\$184.00	\$5		AI		AI			18 KT	\$3,402
Cho Yang	1%	2%	12 Days	\$159.00	\$5		AI		AI			18 KT	\$2,952 <sup>2</sup>
OOCL	1%	2%	18 Days	\$184.00	\$5		AI		AI			18 KT	\$3,402
Mitsui OSK	1%	2%	18 Days	\$184.00	\$5		AI		AI			18 KT	\$3,402
Evergreen	1%	2%	20 Days	\$188.00	\$5		AI		AI			18 KT	\$3,474

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: May 1997

Month\Year: 57\322

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	20%	33%	15 Days	\$237.00	\$5				\$36				\$5,004
Cho Yang	17%	14%	12 Days	\$3,580 <sup>1</sup>	\$100 <sup>1</sup>				AI				\$3,680 <sup>2</sup>
Evergreen	14%	9%	15 Days	\$241.00	\$5				AI			18 KT	\$4,428
Mexican Line	12%	10%											
Hyundai	11%	10%	16 Days	\$290.00	\$5				AI			18 KT	\$5,310 <sup>2</sup>
Hapag-Lloyd	11%	2%	19 Days	\$204.00	\$5				AI			18 KT	\$3,762
Mitsui OSK	6%	1%	17 Days	\$204.00	\$5				AI			18 KT	\$3,762
NYK Line	3%	3%	19 Days	\$204.00	\$5				AI			18 KT	\$3,762
COSCO	3%	1%	33 Days	\$3,660 <sup>1</sup>	AI				AI				\$3,660
Maersk	2%	5%	13 Days	\$204.00	\$5				AI			18 KT	\$3,762

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: May 1997

Month\Year: 4\20

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	57%	35%	16 Days										
Evergreen	29%	15%	18 Days	\$246.00	\$5				AI			18 KT	\$4,518 <sup>2</sup>
OOCL	14%	25%	13 Days	\$253.00	\$5				AI			18 KT	\$4,644 <sup>2</sup>

2 Rate is based on a CY-CY movement, not CFS-CY

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

*Monthly Market Share For: May 1997*

Month\Year: 1\207

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>						<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
OOCL	100%	16%	27 Days	\$247.00	\$5					\$46			18 KT	\$5,364

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: May 1997

Month\Year: 66\238

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	42%	34%	20 Days	\$221.00	\$5		9%		AI			18 KT	\$4,426
Hanjin	21%	21%	15 Days	\$224.00	\$5		9%		AI			18 KT	\$4,485
K Line	19%	14%	14 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329
Yang Ming	11%	8%	14 Days	\$221.00	\$5		9%		AI			18 KT	\$4,426
NYK Line	3%	3%	19 Days <sup>4</sup>	\$267.00	\$5		9%		AI			18 KT	\$5,329
Mexican Line	2%	3%											
Cho Yang	1%	4%	17 Days	\$4,580 <sup>1</sup>	AI		AI		AI			18 KT	\$4,580
Hyundai	1%	4%	18 Days	\$231.00	\$5		9%		AI			18 KT	\$4,622

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

*Monthly Market Share For: May 1997*

Month\Year: 10\19

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hyundai	77%	43%	19 Days	\$243.00	\$5				AI			18 KT	\$4,464
Sea-Land	14%	23%	19 Days	\$247.00	\$5				\$46			18 KT	\$5,364
OOCL	9%	6%	19 Days	\$247.00	\$5				\$46			18 KT	\$5,364

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Frozen Beef Primals

Monthly Market Share For: May 1997

Month\Year: 713\3,257

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	30%	26%	9 Days	\$163.00	\$5		38%		\$36			18 KT	\$4,787
K Line	18%	20%	15 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040
Mitsui OSK	11%	10%	13 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040
COSCO	6%	8%	15 Days	\$222.00	AI		AI		AI			18 KT	\$3,996
Evergreen	6%	5%	13 Days	\$162.00	\$5		38%		AI			15 KT	\$4,114
NYK Line	6%	5%	13 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040
Mexican Line	5%	4%											
Pacific Express	4%	6%	15 Days <sup>5</sup>	\$3,600 <sup>1</sup>	AI		38%		AI				\$4,968 <sup>2</sup>
Maersk	4%	3%	13 Days <sup>4</sup>	\$159.00	\$5		38%		AI			15 KT	\$4,040
OOCL	3%	3%	13 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

5 Transit time is based on departure from Los Angeles, CA.



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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Beef Primals

*Monthly Market Share For: May 1997*

Month\Year: 3\143

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hanjin	64%	8%	11 Days										
Evergreen	32%	6%	20 Days	\$235.00	AI				AI			18 KT	\$4,230
Maersk	4%	4%	15 Days	\$247.00	\$5				\$46			18 KT	\$5,364

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

*Monthly Market Share For: May 1997*

Month\Year: 3\30

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Cho Yang	61%	27%	22 Days	\$3,265 <sup>1</sup>	\$100		15%		AI			18 KT	\$3,855 <sup>2</sup>
Hanjin	33%	13%	20 Days										
Evergreen	6%	3%	22 Days	\$243.00	\$5		15%		\$34			18 KT	\$5,732

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: May 1997

Month\Year: 1,075\4,646

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	17%	20%	10 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040
Mitsui OSK	15%	14%	11 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040
Hanjin	10%	10%	11 Days	\$163.00	\$5		38%		\$36			18 KT	\$4,787
APL	9%	7%	11 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040
Evergreen	7%	7%	11 Days	\$162.00	\$5		38%		AI			15 KT	\$4,114
OOCL	7%	5%	11 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040
Mexican Line	6%	7%											
NYK Line	6%	4%	11 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040 <sup>2</sup>
COSCO	5%	6%	16 Days	\$222.00	AI		AI		AI			18 KT	\$3,996
Maersk	5%	4%	9 Days	\$159.00	\$5		38%		AI			15 KT	\$4,040

2 Rate is based on a CY-CY movement, not CFS-CY

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: May 1997

Month\Year: 111\340

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	34%	27%	18 Days	\$237.00	\$5				\$36			18 KT	\$5,004
COSCO	23%	20%	17 Days	\$3,660 <sup>1</sup>	AI				AI				\$3,660 <sup>2</sup>
Hyundai	19%	20%	16 Days	\$204.00	\$5				AI			18 KT	\$3,762
P&O Nedlloyd	11%	11%	17 Days	\$204.00	\$5				AI			18 KT	\$3,762
K Line	4%	2%	13 Days	\$204.00	\$5				AI			18 KT	\$3,762
Mexican Line	3%	9%											
Evergreen	3%	9%	14 Days <sup>3</sup>	\$241.00	\$5				AI			18 KT	\$4,428
Mitsui OSK	0%	0%	12 Days	\$204.00	\$5				AI			18 KT	\$3,762

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.